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Thu July 4, 1963

Linear Phasolver Measuring Engine

(Proposal)

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The contract which had been negotiated last month by [REDACTED] is being held up for clearance of the Telecomputing man who must sign it.

The clearance of [REDACTED] their VP and General Manager has not been received. He is the only one in that division empowered to commit the company. His name was submitted some months ago on a list of eight persons whose clearance was requested. It is not known whether action has been taken on any of those on the list, but [REDACTED] thought that [REDACTED] their Manager of Contract Administration who was on that list was cleared.

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This unexpected delay put an abberation into their work load planning. With completion of the negotiation and the expectation that the contract would be placed by 30 June, they had made their Engineering assignments to get the work under way immediately.

They have been considering assuming the risk and proceeding anyway. This however gets them into trouble with the Corporate Office since they can't under take work without an order on hand unless it is an approved build up of inventory. Their reports to the Corporate office are computer sorted and tabulated so the Corporate office keeps weekly tabs on its Divisions. It is probably not desirable to attempt to get Corporate office approval to proceed.

A good estimate of how long the clearance will take would help them decide whether or not the Division will proceed on its own risk. Apparently [REDACTED] has had Top Secret Clearance so there is little risk that the clearance will not be granted.

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